



State Bank of India
Central Recruitment & Promotion Department
Corporate Centre, Mumbai
Email: crpd@sbi.co.in



**WORLD'S BEST
CONSUMER BANK**

2026

(SECOND YEAR IN A ROW)

BY

**GLOBAL
FINANCE, NEW YORK**

State Bank of India invites online applications from eligible Indian citizens for appointment to the Specialist Cadre Officers Posts on Contract Basis, for Wealth Management & Premier Banking Department. Candidates are requested to apply online through the link given on Bank's official website <https://sbi.bank.in/web/careers/current-openings>

1. The process of Registration is complete only when fee is deposited with the Bank through online mode on or before the last date for payment of fee / last date of online registrations.
2. Before applying, candidates are requested to ensure that they fulfil the eligibility criteria for the Post(s) as on the date of eligibility.
3. **Candidates are required to upload all relevant documents including their resume, ID proof, age proof, Caste certificate, PwBD Certificate (if applicable), educational qualifications certifications, experience details, Biodata etc., failing which their application/candidature will not be considered for shortlisting/ interview.**
4. The process of Short-listing will be provisional and without verification of original documents. Candidature will be subject to verification of all details/ documents with the original when a candidate reports for interview (if called).
5. In case a candidate is called for interview and is found not satisfying the eligibility criteria (Age, Educational Qualification and Experience etc.) he/ she will neither be allowed to appear for the interview nor be entitled for reimbursement of any travelling expenses.
6. Candidates are advised to check Bank's official website <https://sbi.bank.in/web/careers/current-openings> on regular basis for details and updates (including the list of shortlisted/ selected candidates). The Call (letter/ advice), where required, will be sent by e-mail only **(NO HARD COPY WILL BE SENT)**.
7. **ALL REVISIONS/ CORRIGENDUM (IF ANY) WILL BE HOSTED ON THE BANK'S WEBSITE ONLY.**
8. In case more than one candidate scores same marks as cut-off marks in the final merit list (common marks at cut-off point), such candidates will be ranked in the merit according to their age in descending order.
9. **Hard copy of application & other documents need not to be sent to this office.**
10. **TEACHING & TRAINING EXPERIENCE WILL NOT BE COUNTED FOR ELIGIBILITY.**
11. **CANDIDATES CAN APPLY FOR MORE THAN ONE POST IF OTHERWISE FULFILLS ALL ELIGIBILITY CRITERIA FOR THE POST(s).**
12. Mere fulfilment of the eligibility criteria (i.e. minimum required qualifications and experiences) shall not entitle a candidate to be called for interview. The shortlisting committee constituted by the Bank will decide the shortlisting parameters and thereafter, adequate number of candidates, as decided by the Bank, will be shortlisted and called for interview. **The decision of the Bank to call the candidates for the interview shall be final. no correspondence will be entertained in this regard.**
13. Candidates against whom there is / are adverse report(s) regarding character & antecedents, moral turpitude etc. are not eligible to apply for the post. If any such adverse orders / reports against the shortlisted/ selected candidates are found/ received by the Bank post their selection, their candidature/ service will be rejected forthwith.
14. At the time of interview, the candidate will be required to provide details regarding criminal case(s) pending against him/ her, if any. The Bank may also conduct independent verification, inter alia, including verification of police records etc. The Bank reserves the right to deny engagement depending upon such disclosures and/or independent verification.
15. Candidates furnishing false information / suppressing the facts will be disqualified and shall be liable for debarment and legal/criminal action. Candidates who attempt fraud/impersonation shall be liable to be debarred from future recruitment process conducted by the Bank.
16. **Candidates serving in Govt./ Quasi Govt. offices, Public Sector undertakings including Nationalized Banks and Financial Institutions and SBI Group companies are advised to submit 'No Objection Certificate' from their employer at the time of interview, failing which their candidature may not be considered and travelling expenses, if any, otherwise admissible, will not be paid.**
17. For applying to the below position(s), you voluntarily provide your free, informed and unconditional consent for the collection and processing of your personal data by the Bank and sharing of such personal data with Data Processors as are required for the recruitment process, in accordance with Digital Personal Data Protection Act, 2023 and the Rules made thereunder (collectively, the Act). The Bank has implemented all reasonable security safeguards to prevent breach of personal data in its possession or under its control, and your personal data will be handled with confidentiality and used solely for evaluating and verifying your eligibility, credentials, and candidacy for the advertised position and for certain legitimate uses as are permitted under the Act.

A: DETAILS OF POSTS/VACANCIES/ AGE CRITERIA (FOR WEALTH MANAGEMENT & PREMIER BANKING DEPARTMENT):

Sl. No.	Name of Post @	Vacancies							PwBD (Horizontal vacancy)				Age as on 31/08/2026 (Years) #	
			SC	ST	OBC	EWS^	UR	Total	VI	HI	LD	D&E\$	Min	Max
1	Head Sales	Regular	--	--	--	--	1	1	--	--	--	--	40	52
		Backlog	--	--	--	--	--		--	--	--	--		
2	Central Research Team (Product Lead)	Regular	1	--	--	--	1	2	--	--	--	--	30	45
		Backlog	--	--	--	--	--		--	--	--	--		
3	Manager (Business Process)	Regular	--	--	--	--	1	1	--	--	--	--	30	40
		Backlog	--	--	--	--	--		--	--	--	--		
4	Project Development Manager (Technology)	Regular	--	--	--	--	1	1	--	--	--	--	25	40
		Backlog	--	--	--	--	--		--	--	--	--		
5	Central Operations Team (COT) Support	Regular	--	--	1	--	--	1	1	--	--	--	30	40
		Backlog	--	--	--	--	--		--	--	--	--		
Suggested place of posting **		Mumbai			Selection Procedure			Shortlisting and Interview cum CTC negotiation						

Abbreviation: **UR-** Unreserved, **OBC-**Other Backward Class-Non-Creamy Layer, **SC-**Scheduled Caste, **ST-**Scheduled Tribe, **EWS-** Economically Weaker Section, **VI-**Visually Impaired, **HI-**Hearing Impaired, **LD-**Locomotive Disability,

\$ **d&e** Include PwBDs as mentioned in Sec 34 (1) clause (d) & (e) of The Rights of Persons with Disabilities Act 2016

^ **EWS** vacancies are tentative and subject to further directives of Government of India & outcome of any litigation

Relaxation in upper age for reserved categories is as per GOI guidelines.

CANDIDATES

CAN APPLY FOR MORE THAN ONE POST IF OTHERWISE FULFILLS ALL ELIGIBILITY CRITERIA FOR THE POST(S).

** Place of Posting is indicative only and the selected candidates may be Posted anywhere in India at the sole discretion of the Bank.

IMPORTANT INFORMATION

- Candidates who have previously selected and issued offer letters in any of the previous recruitment exercises for Wealth Management & Premier Banking (WBPM) but did not join the post, shall be debarred from applying for any post or vacancy for a period of two (2) years from the date of non-joining. This provision shall be applicable to all candidates participating in the current and future recruitment processes.
- Candidates who have previously been engaged on contract for the posts mentioned in this advertisement and have subsequently resigned from the Bank shall be debarred from applying for any position or post mentioned in this advertisement for a period of two (2) years from the date of resignation.
- Candidates who have previously been engaged on contract for the posts mentioned in this advertisement and have subsequently resigned from the Bank and where caution notice has been issued, those candidates shall be barred from appearing from all our forthcoming recruitments.
- The number of vacancies, including reserved vacancies mentioned above, are **provisional and may vary** according to the actual requirement of the Bank.
- The educational qualification prescribed for various posts is the minimum. Candidate **must possess the qualification and relevant full-time experience** as on specified dates.
- Candidates belonging to reserved category including Person with Benchmark Disabilities (PwBD) for whom no reservation has been mentioned are free to apply for vacancies announced for UR category provided they fulfil all the eligibility criteria applicable to UR category.
- Maximum age indicated is for Unreserved Category candidates. Relaxation in upper age limit will be available to reserved category candidates as per Govt. of India guidelines (wherever applicable).
- The reservation under various categories will be as per prevailing Government of India Guidelines.
- PwBD candidate should produce a certificate issued by a competent authority as per the Government of India Guidelines.
- Reservation for PwBD candidates is horizontal and is included in the vacancy of the respective parent category.
- Vacancies reserved for OBC Category are available to OBC candidates belonging to '**Non-creamy Layer**'. Candidates belonging to OBC category but coming in creamy layer are not entitled to any relaxation/reservation available to OBC category. They should indicate their category as UR or UR (LD/VI/HI/d&e), as the case may be.

- l. OBC-NCL category candidate should submit the OBC certificate on format prescribed by Govt. of India, having Non-Creamy Layer clause issued during the period, from 01.04.2026 **to the date of interview**, if called for. No request for extension of time for production of the Certificate beyond the said date shall be entertained and candidature will be cancelled.
- m. Caste certificate issued by Competent Authority on format prescribed by the Government of India will have to be submitted by the SC/ST/ OBC (Non-creamy layer) candidates. **Non-production of caste certificate in format prescribed by Govt. of India may lead to cancellation of candidature at any point of time.**
- n. Reservation for Economically Weaker section (EWS) in recruitment is governed by Office Memorandum No. 36039/1/2019-Estt (Res) dtd. 31.01.2019 of Department of Personnel & Training, Ministry of Personnel (DoPT), Public grievances & Pensions, Government Of India. Disclaimer: EWS vacancies are tentative and subject to further directives of Government of India and outcome of any litigation. The appointment is provisional and is subject to the Income & Asset certificate being through the proper channel.
- o. Benefit of Reservation under EWS category can be availed of only upon production of **“Income and Asset Certificate” issued by the competent authority on the format prescribed by Govt. of India** for the relevant financial year as per the extant DoPT guidelines on or before the closure of online application date.
- p. The EWS candidates should note that in case, they are not in possession of “Income & Asset Certificate” for **the FY2025-26 and valid for FY 2026-27** as per the extant DoPT guidelines on or before the closure of online application date, such candidates should apply under “UR Category” only.
- q. **The relevant experience certificate from the employer must contain specifically that the candidate has experience in that related field as required. Without the production of proper experience certificate, Bank has right to cancel the candidature at any point of time.**
- r. Bank reserves the right to cancel the recruitment process entirely or for any particular post at any stage without specifying any reasons thereof.
- s. The candidates who are working in State Bank Group/ Companies will have to produce “No objection certificate (NOC)” from their employer while applying for any post(s)
- t. Only those persons with benchmark disabilities would be eligible for reservation under PwBD category. **“Benchmark disability”** means a person with not less than 40% of a specified disability where specified disability has not been defined in measurable terms and includes the persons with disability, where disability has been defined in a measurable term, as certified by the certifying authority. Backlog vacancies reserved for PwBD would be filled by a person with benchmark disability in the respective category. If no suitable person from that category is available, such backlog would be filled up by interchange among other eligible PwBD candidates subject to the posts having been identified suitable for such disabilities.
- u. **TRANSFER POLICY:** The Bank reserves the right to transfer the services of such officers engaged on contract (OECs) to any of the offices of State Bank of India in India or to depute to any of its associates/subsidiaries or any other organization depending upon the exigencies of service. **Any request for posting/transfer to a specific place/office may not be entertained.**
- v. **MERIT LIST:** Merit list for selection will be prepared in descending order on the basis of scores obtained in interview only. in case more than one candidate score the cut-off marks (common marks at cut-off point), such candidates will be ranked according to their age in descending order, in the merit.
- w. **\$\$ How to ascertain experience (Both mandatory & preferred) / Verification of Work Experience:**
The period of work experience will be reckoned based on the details furnished in the Biodata/Resume at the time of shortlisting and interview. Verification of the documents evidencing experience shall be carried out at the time of Interview / joining through one or more multiple ways as mentioned below:
- i) Certificate of experience issued by the employer; and/ or
 - ii) Annual performance appraisal letters; and / or
 - iii) Combination of appointment and relieving letters; and/ or
 - iv) Combination of offer letter & IT returns and / or;
 - v) Any other authentic documentary evidence substantiating the period of experience, subject to satisfactory background and reference checks.
 - vi) Teaching and training experience will not be counted for eligibility.

Note: Experience of less than six months in any organization shall not be considered for eligibility.

E. DETAILS OF THE REQUIREMENTS OF EDUCATIONAL QUALIFICATIONS/POST-QUALIFICATION EXPERIENCES/SPECIFIC SKILLS /JOB PROFILE/KEY RESPONSIBILITY AREA ETC:

1. POST: HEAD SALES

Educational Qualification (As on 31.08.2026)	Mandatory: MBA/PGDM from reputed Colleges/ universities. Preferred: CFP / CFA / NISM V-A / NISM 21-A
Post-Qualification Experience (As on 31.08.2026) \$\$ (as explained above)	Essential Experience: • Minimum 15 Years of experience in managing sales team in Wealth Management / Retail Banking / AMCs. • Out of which minimum 8 years of experience in leading a large team of Relationship Managers and Team Leads preferably in Wealth Management Firms or Asset Management Companies (AMCs). (The Candidates who are working in SBI Group companies will have to produce “No objection certificate (NOC) from their employer while applying for any post)
Specific skills required if any	■ Preferred Experience: - Should have managed large Management Team. - Excellent knowledge of equity products, PMS, AIF, Mutual Funds and Advisory. - Should have exposure to CRM - Proven track record of high performance and leadership - Should have relevant work experience at a national level with large Wealth Management organisations - Should have managed a large team of relationship managers & Team Leads at a national level (these skills will be tested at the time of interview)
Job Profile (Detail description of Role, Responsibilities and Functions)	➤ Defining and implementing marketing strategies for Wealth Management in line with corporate vision. ➤ To ensure that sales and service levels fixed for RMs are met. ➤ Designing, implementing and monitoring the sales and services for Wealth RMs/VP/AVP. ➤ Conducting individual and joint performance reviews with Circle functionaries. ➤ Performance measurement of RMs, coaching and mentoring the RMs and Acquisition Teams. ➤ Achieving desired customer satisfaction levels and ability to retain existing portfolio of the customers and achieve targeted growth. ➤ Liaison with other Departments and Outside Agencies to have Best in Class Technology driven Solutions.
Key Responsibility Areas (KRAs) for the Post	■ Sales - Achieve the sales target for the Wealth Management Business. - Managing the Zonal Heads and Regional Heads ensuring achievement of budgets by their RM Teams ■ Compliance - Ensuring compliance of guidelines, systems & procedures are followed by the Relationship Managers team. - Ensure all customer instructions are executed on the same day - Ensure the teams have necessary certification to comply with SEBI/IRDA instruction. ■ Training and Development - Ensure all Sales teams are properly trained and arrange for Investment seminars to spread financial awareness - Arranging Customer Meets and launching Campaigns - Ensuring Customer Satisfaction ■ Knowledge sharing - Arranging investment session/ meeting Any other matter, as may be entrusted by the Bank from time to time

2. POST: CENTRAL RESEARCH TEAM (PRODUCT LEAD)

Educational Qualification (As on 31.08.2026)	Mandatory: MBA/PGDM from recognized College/University or CA/CFA Preferred: NISM Investment Advisor / Research Analyst Certificate/CFP /NISM 21A or 21B.
Post-Qualification Experience (As on 31.08.2026)	Mandatory: Minimum 5 years in Equity Research/Products experience in Wealth Management / AMC (Mutual Funds) / Banks.
\$\$ (as explained above)	(The candidates who are working in SBI Group companies will have to produce “No objection Certificate (NOC)” from the employer while applying for any post)
Specific Skills required (if any)	<u>Preferred Skills</u> - Minimum 8 years' experience in Equity/Fixed Income Research/MF Research Analytics. - Excellent Knowledge on local and global economic trends. - Excellent Knowledge on local Primary/Secondary Equity Markets/Fixed Income and on PMS/AIF/MF/Structured Products schemes in India. - Experience in creating views and research-based publications on capital Market / sector trends. - Proficiency in using Excel / Modeling techniques / Bloomberg / Reuters /Morning Star / CRISIL databases. - Flair for equity, understanding of all exchange traded products including bonds, INVIT, MLDs, REITs, Section 54 EC Bonds. (these skills will be tested at the time of interview)
Job profile	The Official would work closely with Head (Product, Investment & Research) and would be responsible for running program of wealth products and liaise with Market data Aggregators and Research providers. The Official will be responsible to prepare product notes, market updates, investment outlook and evaluating latest product offering in addition to handling all queries related to products. He will also require to prepare notes related to products.
Key Responsibility Areas	The Official would work closely with Head--(Product, Investment & Research) and conduct the following activities ➤ Understand the current trends of wealth products. ➤ Create forward-looking view on equity market and specific sectors. Fixed Income research ➤ give regular updates on developments in equity market ➤ Analyse various PMS/AIF/MF/Structured Products/ scheme offerings and conduct due diligence prior to approval ➤ Liaise with other departments and outside agencies for equity markets. ➤ Analytics of Equity PMS/AIF/Other wealth product and Client portfolios. ➤ Liaise with Market data aggregators and research report providers. ➤ Regular interaction with Investment and RM teams. ➤ Any other matter, as may be entrusted by the Bank from time to time.

3. MANAGER (BUSINESS PROCESS)

Educational Qualification (As on 31.08.2026)	Mandatory: MBA/PGDM from Government recognised University or Institution
Post-Qualification Experience (As on 31.08.2026) \$\$ (as explained above)	Mandatory: Post Qualification Experience of Minimum 5 years in Bank/wealth Management firms/broking firms. Preferred: Experience in business processes in wealth management area. <i>(These skills will be tested at the time of interview)</i> (The candidates who are working in SBI Group companies will have to produce “No objection Certificate (NOC)” from the employer while applying for any post)
Job profile	❖ Monitor activities essential to sales force. ❖ Drive CRM and Implement. ❖ Sales force automation like FD roll over project, inflow outflow management, capacity plan. ❖ Manage process implementation through sales team and back office teams. ❖ Manage and customize design and deliver wealth proposition to chosen segments. ❖ Sales and customer education programmes. ❖ Helping annual planning and budgeting. ❖ Managing P&L, Support business head in prioritizing growth expenses. ❖ Establish business review process and parameters. ❖ Track industry trends, structure, market players and other competitors. ❖ Liaise with internal bank teams for better TATs and proposition of SBI Wealth. ❖ Design business processes and policies encompassing entire client life cycle. ❖ Working with HR to provide assistance and clarify the application of sales compensation policies. ❖ Support sales head in developing and launching initiatives to analyse the existing activity as well as new market activities.
Key Responsibility Areas	➤ Monitor activities essential to sales force. ➤ Drive CRM and Implement. ➤ Sales force automation like FD roll over project, inflow outflow management, capacity plan. ➤ Manage process implementation through sales team and back-office teams. ➤ Manage and customize design and deliver wealth proposition to chosen segments. ➤ Sales and Client education programmes. ➤ Helping annual planning and budgeting. ➤ Managing P&L, Support business head in prioritizing growth expenses. ➤ Establish business review process and parameters. ➤ Track industry trends, structure, market players and other competitors. ➤ Liaise with internal Bank teams for better TATs and proposition of Wealth. ➤ Design business processes and policies encompassing entire client life cycle ➤ Working with HR to provide assistance and clarify the application of sales compensation policies. ➤ Support sales head in developing and launching initiatives to analyse the existing activity as well as new market activities. ➤ Any other matter, as may be entrusted by the Bank from time to time

4. PROJECT DEVELOPMENT MANAGER (TECHNOLOGY)

Educational Qualification (As on 31.08.2026)	Mandatory: BE / B. Tech / ME /M. Tech / MBA / MMS / PGDM / PGDBM from Government recognized University or Institution.
Post-Qualification Experience (As on 31.08.2026) \$\$ (as explained above)	Mandatory: ➤ Minimum 4 years' experience in banking Technology preferably in a business function. (The candidates who are working in SBI Group companies will have to produce "No objection Certificate (NOC)" from the employer while applying for any post)
Job profile	❖ Managing relationships with technology partners. ❖ Understanding and communicating business requirements to the IT team and technology partners. ❖ Working closely with the banks' IT teams to ensure timely completion of developments. ❖ Co-ordinating with various Bank IT teams and business teams for new developments, integrations or bug-fixes in existing Bank platforms. ❖ Creating and documenting operating manuals for technology interfaces at user level.
Key Responsibility Areas	❖ Managing relationships with technology partners. ❖ Understanding and communicating business requirements to the IT team and technology partners. ❖ Working closely with the bank IT teams to ensure timely delivery of developments. ❖ Co-ordinating with various Bank IT teams and business teams for new developments, integrations or bug-fixes in existing Bank Platforms. ❖ Creating and documenting operating manuals for technology interfaces at user level.

5. CENTRAL OPERATIONS TEAM (COT) SUPPORT

Educational Qualification (As on 31.08.2026)	Mandatory: Graduates from Government recognised University or Institution
Post-Qualification Experience (As on 31.08.2026)	Mandatory: \$\$ (as explained above): Minimum experience of 3 years in financial services, investment advisory, private banking or Wealth Management Solution Providers, out of which minimum two years' experience in Central Operations in Wealth Management business. (The candidates who are working in SBI Group companies will have to produce "No objection Certificate (NOC)" from the employer while applying for any post)
Specific Skills required (if any)	Excellent knowledge of Equity Products, Structured Products, PMS, Mutual Funds and Advisory.
Job profile	Timely and effective completion of daily operations, AMC coordination, CPA generation and upload, End – of – Day Activities etc.
Key Responsibility Areas	➤ End – of – Day Activities. ➤ CPA generation and upload. ➤ Fetching feed files from RTAs/DWP/CRISIL ➤ New investor documents upload. ➤ AMC coordination. ➤ Order reconciliation ➤ PMS data upload. ➤ All troubleshooting/rectification tasks relating to Central Operations Team operation. ➤ Any other matter, as may be entrusted by the Bank from time to time.

Remarks: KRA's: KRAs shall be assigned on joining. Job Profiles mentioned above are illustrative. Role/Jobs in addition to the above-mentioned may be assigned by the Bank from time to time for the above posts.

B. REMUNERATION & CONTRACT PERIOD:

Sl.	Name of Post	CTC Upper Limit [^]	Variable Pay /Performance Linked Pay (PLP)**	Contract Period \$
		(Rs In Lakhs)		
1.	Head Sales	199.00	Eligible for Performance Linked Pay and Annual Increment based on the performance rating measured as per Bank's Policy.	5 Years (Renewable another 4 years at the discretion of the Bank subject to fulfilment of any such conditions as may be stipulated by the Bank) \$ The contract period is 5 Years. The contract can be terminated at any time, without prejudice, by giving two (2) months' notice from either side or on payment/surrender of two (2) months' compensation amount in lieu thereof.
2.	Central Research Team (Product Lead)	77.20		
3.	Manager (Business Process)	47.20		
4.	Project Development Manager (Technology)	47.20		
5.	Central Operations Team (COT) Support	37.20		

[^] Annual CTC is negotiable and will depend upon experience & current emoluments of candidates in the present employment & place of posting.
Annual Cost to Company (CTC) upper range for Fixed + Variable Pay/PLP based on Performance Rating + Other Perks

Bifurcation of Annual CTC:

Sl. No.	Post	Bifurcation of Annual CTC (Maximum Limit)	
1.	Head Sales	Fixed Pay	INR 147.00 Lakhs
		Conveyance, Mobile, Medical Allowances	INR 0.38 Lakhs
		Performance Linked Pay	0% to 35% of Fixed Pay
		Annual Increment Band	0% to 25%
2.	Central Research Team (Product Lead)	Fixed Pay	INR 57.00 Lakhs
		Conveyance, Mobile, Medical Allowances	INR 0.38 Lakhs
		Performance Linked Pay	0% to 35% of Fixed Pay
		Annual Increment Band	0% to 25%
3.	Manager (Business Process)	Fixed Pay	INR 34.75 Lakhs
		Conveyance, Mobile, Medical Allowances	INR 0.32 Lakhs
		Performance Linked Pay	0% to 35% of Fixed Pay
		Annual Increment Band	0% to 25%
4.	Project Development Manager (Technology)	Fixed Pay	INR 34.75 Lakhs
		Conveyance, Mobile, Medical Allowances	INR 0.32 Lakhs
		Performance Linked Pay	0% to 35% of Fixed Pay
		Annual Increment Band	0% to 25%
5.	Central Operations Team (COT) Support	Fixed Pay	INR 27.32 Lakhs
		Conveyance, Mobile, Medical Allowances	INR 0.32 Lakhs
		Performance Linked Pay	0% to 35% of Fixed Pay
		Annual Increment Band	0% to 25%

C. LEAVE: The proposed Officers engaged on Contract (OECs) shall be entitled to leave of 30 days during the financial year, which will be granted by Bank for genuine and appropriate reasons.

D. Notice Period: The contract can be terminated without assigning any reason by giving 2 months' notice from either side or by payment/surrender of 2 months' compensation amount in lieu thereof.

F. SELECTION PROCESS: The selection process will comprise shortlisting of the candidate followed by one or more rounds of personal / Video interview and CTC negotiations.

Shortlisting: Mere fulfilling minimum qualification and experience will not vest any right in candidate for being called for interview. The shortlisting committee constituted by the Bank will decide the shortlisting parameters and thereafter, adequate number of candidates, as decided by the Bank, will be shortlisted for interview. The decision of the Bank to call the candidates for the interview shall be final. **No correspondence will be entertained in this regard.** The shortlisted candidates will be called for interview.

CALL LETTER FOR INTERVIEW: Intimation/call letter for interview will be sent by email or will be uploaded on Bank's website. No hard copy will be sent.

Interview: interview will carry 100 marks. The qualifying marks in interview will be decided by Bank. **No correspondence will be entertained in this regard.**

CTC NEGOTIATION: The Bank may negotiate the Cost to Company (CTC) with the shortlisted/ provisionally qualified candidates, as may be applicable, through either of the following modes:

(a) At the time of the Interview: CTC negotiation may be conducted individually with the candidate during the Interview; (Either one-by-one at the time of Interview OR after completion of interview process on the same date)

(b) CTC negotiation subsequent to the interview: CTC negotiation may be conducted separately, either on the same day after completion of the Interview process or on a subsequent date, as may be decided by the Bank.

Where CTC negotiation is conducted separately, candidates shall be called for negotiation in the order of merit. In the event that a provisionally selected candidate does not agree to the CTC offered by the Bank, such candidate shall be treated as having voluntarily Exit from the recruitment process, and the next candidate in the order of merit may be considered for CTC negotiation, subject to fulfilment of the prescribed eligibility and other applicable conditions. The Bank reserves the right to decide the mode, date and procedure for CTC negotiation.

Merit list: Merit list for selection will be prepared in descending order on the basis of scores obtained in interview only. In case more than one candidate scores the cut-off marks (common marks at cut-off point), such candidates will be ranked according to their age in descending order, in the merit list.

G. HOW TO APPLY: Candidates should have **valid email ID** which should be kept active till the declaration of result. It will help him/her in getting call letter/Interview advice etc. by email.

GUIDELINES FOR FILLING ONLINE APPLICATION	GUIDELINES FOR PAYMENT OF FEES
i. Candidates will be required to register themselves online through the link available on SBI website https://sbi.bank.in/web/careers/current-openings and pay the application fee using Internet Banking/ Debit Card/ Credit Card etc. ii. Candidates should first scan their latest photograph and signature. Online application will not be registered unless candidate uploads his/her photo and signature as specified on the online registration page (under 'How to Upload Document'). iii. Candidates should fill in the application carefully. Once application is filled in completely, candidate should submit the same. In the event of candidate not being able to fill in the application in one go, he can save the information already entered. When the information/application is saved, a provisional registration number and password are generated by the system and displayed on the screen. Candidate should note down the registration number and password. They can re-open the saved application using registration number and password and edit the particulars, if needed. This facility for editing the saved information will be available three times only. Once the application is filled in completely, candidate should submit the same and proceed for online payment of fee. iv. After registering online, the candidates are advised to take a printout of the system generated online application forms.	i. Application fees and Intimation Charges (Non-refundable) is ₹ 750/- (₹ Seven Hundred Fifty only) for UR/EWS/OBC candidates and no fees/intimation charges for SC/ ST/ PwBD candidates. ii. After ensuring correctness of the particulars in the application form, candidates are required to pay the fees through payment gateway integrated with the application. No change/ editing in the application will be allowed thereafter. iii. Fee payment will have to be made online through payment gateway available thereat. The payment can be made by using Debit Card/ Credit Card/ Internet Banking etc. by providing information as asked on the screen. Transaction charges for online payment, if any, will be borne by the candidates. iv. On successful completion of the transaction, e-receipt and application form, bearing the date of submission by the candidate, will be generated which should be printed and retained by the candidate. v. If the online payment of fee is not successfully completed in first instance, please make fresh attempts to make online payment. vi. A provision is there to reprint the e-Receipt and Application form containing fee details, at later stage. vii. Application Fee once paid will NOT be refunded on any account NOR can it be adjusted for any other examination or selection in future.

H. HOW TO UPLOAD DOCUMENTS:

a. Details of Document to be uploaded: i. Recent Photograph ii. Signature iii. Brief Resume (PDF), iv. ID Proof (PDF) v. PAN CARD vi. PwBD certification (if applicable) (PDF) vii. Educational Certificates: Relevant Mark-Sheets/ Degree Certificate (PDF) viii. Experience certificates (PDF) ix. Form-16/Offer Letter/Latest Salary slip from current employer (PDF) x. No Objection Certificate (If applicable) (PDF), xi. Biodata and CTC Format	d. Document file type/ size: i. All Documents must be in PDF (except Photograph & Signature) ii. Page size of the document to be A4 iii. Size of the file should not exceed 500 kb. In case of Document being scanned, please ensure it is saved as PDF and size not more than 500 kb as PDF. If the size of the file is more than 500 kb, then adjust the setting of the scanner such as the DPI resolution, no. of colors etc., during the process of scanning. Please ensure that Documents uploaded are clear and readable.
b. Photograph file type/ size: i. Photograph must be a recent passport style colour picture. ii. Size of file should be between 20 kb - 50 kb and Dimensions 200 x 230 pixels (preferred) iii. Make sure that the picture is in colour, taken against a light-coloured, preferably white, background. iv. Look straight at the camera with a relaxed face v. If the picture is taken on a sunny day, have the sun behind you, or place yourself in the shade, so that you are not squinting and there are no harsh shadows vi. If you have to use flash, ensure there's no "red eye" vii. If you wear glasses make sure that there are no reflections, and your eyes can be clearly seen. viii. Caps, hats and dark glasses are not acceptable. Religious headwear is allowed but it must not cover your face. ix. Ensure that the size of the scanned image is not more than 50kb. If the size of the file is more than 50 kb, then adjust the settings of the scanner such as the DPI resolution, no. of colour etc., during the process of scanning.	e. Guidelines for scanning photograph/ signature/ documents: i. Set the scanner resolution to a minimum of 200 dpi (dots per inch) ii. Set Color to True Color iii. Crop the image in the scanner to the edge of the photograph/ signature, then use the upload editor to crop the image to the final size (as specified above). iv. The photo/ signature file should be JPG or JPEG format (i.e. file name should appear as: image01.jpg or image01.jpeg). v. Image dimensions can be checked by listing the folder/ files or moving the mouse over the file image icon. vi. Candidates using MS Windows/ MSOffice can easily obtain photo and signature in .jpeg format not exceeding 50 kb & 20 kb respectively by using MS Paint or MSOffice Picture Manager. Scanned photograph and signature in any format can be saved in .jpg format by using 'Save As' option in the File menu. The file size can be reduced below 50 kb (photograph) & 20 kb (signature) by using crop and then resize option (Please see point (i) & (ii) above for the pixel size) in the 'Image' menu. Similar options are available in another photo editor also. vii. While filling in the Online Application Form the candidate will be provided with a link to upload his/her photograph and signature.
c. Signature file type/ size: i. The applicant has to sign on white paper with Black Ink pen. ii. The signature must be signed only by the applicant and not by any other person. iii. The signature will be used to put on the Call Letter and wherever necessary. iv. Size of file should be between 10 kb - 20 kb and Dimensions 140 x 60 pixels (preferred). v. Ensure that the size of the scanned image is not more than 20 kb. vi. Signature in CAPITAL LETTERS shall NOT be accepted.	f. Procedure for Uploading Document: i. There will be separate links for uploading each document. ii. Click on the respective link "Upload" iii. Browse & select the location where the JPG or JPEG, PDF, DOC or DOCX file has been saved. iv. Select the file by clicking on it and click the 'Upload' button. v. Click Preview to confirm the document is uploaded and accessible properly before submitting the application. If the file size and format are not as prescribed, an error message will be displayed vi. Once uploaded/ submitted, the Documents uploaded cannot be edited/ changed. vii. After uploading the photograph/ signature in the online application form candidates should check that the images are clear and have been uploaded correctly. In case the photograph or signature is not prominently visible, the candidate may edit his/ her application and re-upload his/ her photograph or signature, prior to submitting the form. If the face in the photograph or signature is unclear the candidate's application may be rejected.

I. GENERAL INFORMATION:

- I. Before applying for the post, the applicant should ensure that he/ she fulfils the eligibility and other norms mentioned above for that post as on the specified date and that the particulars furnished by him/ her are correct in all respects.
- II. Candidates belonging to reserved category, including, for whom no reservation has been mentioned, are free to apply for vacancies announced for UR category provided they must fulfil all the eligibility conditions applicable to UR category.
- III. **IN CASE IT IS DETECTED AT ANY STAGE OF RECRUITMENT THAT AN APPLICANT DOES NOT FULFIL THE ELIGIBILITY NORMS AND/ OR THAT HE/ SHE HAS FURNISHED ANY INCORRECT/ FALSE INFORMATION OR HAS SUPPRESSED ANY MATERIAL FACT(S), HIS/ HER CANDIDATURE WILL STAND CANCELLED. IF ANY OF THESE SHORTCOMINGS IS/ ARE DETECTED EVEN AFTER ENGAGEMENT, HIS/ HER CONTRACTS ARE LIABLE TO BE TERMINATED.**
- IV. The applicant should ensure that the application is strictly in accordance with the prescribed format and is properly filled.
- V. Engagement of selected candidate is subject to his/ her being declared medically fit as per the requirement of the Bank. Such engagement will also be subject to the service and conduct rules of the Bank for such post in the Bank, in force at the time of joining the Bank.
- VI. Candidates are advised to keep their e-mail ID active for receiving communication viz. call letters/ Interview date advices etc.
- VII. The Bank takes no responsibility for any delay in receipt or loss of any communication.
- VIII. Candidates serving in Govt./ Quasi Govt. offices, Public Sector undertakings including Nationalized Banks and Financial Institutions are advised to submit 'No Objection Certificate' from their employer at the time of interview, failing which their candidature may not be considered and travelling expenses, if any, otherwise admissible, will not be paid.
- IX. In case of selection, candidates will be required to produce proper discharge certificate from the employer at the time of taking up the engagement.
- X. Candidates are advised in their own interest to apply online well before the closing date and not to wait till the last date to avoid the possibility of disconnection / inability/ failure to log on to the website on account of heavy load on internet or website jam. SBI does not assume any responsibility for the candidates not being able to submit their applications within the last date on account of aforesaid reasons or for any other reason beyond the control of SBI.
- XI. **DECISION OF BANK IN ALL MATTERS REGARDING ELIGIBILITY, CONDUCT OF INTERVIEW, OTHER TESTS AND SELECTION WOULD BE FINAL AND BINDING ON ALL CANDIDATES. NO REPRESENTATION OR CORRESPONDENCE WILL BE ENTERTAINED BY THE BANK IN THIS REGARD.**
- XII. The applicant shall be liable for civil/ criminal consequences in case the information submitted in his/ her application are found to be false at a later stage.
- XIII. Merely satisfying the eligibility norms does not entitle a candidate to be called for interview. Bank reserves the right to call only the requisite number of candidates for the interview after preliminary screening/ short-listing with reference to candidate's qualification, suitability, experience etc.
- XIV. In case of multiple applications, only the last valid (completed) application will be retained, the application fee/ intimation charge paid for other registration will stand forfeited.
- XV. Any legal proceedings in respect of any matter of claim or dispute arising out of this advertisement and/ or an application in response thereto can be instituted only in Mumbai and Courts/ Tribunals/ Forums at Mumbai only have sole and exclusive jurisdiction to try any cause/ dispute.
- XVI. Outstation candidates, who may be called for interview after short-listing will be reimbursed the cost of travelling fare (Eligibility will be mentioned in the Call letter) for the shortest route in India OR the actual travel cost in India (whichever is lower) on the basis of actual journey. Local conveyance like taxi/cab/personal vehicle expenses/fares will not be payable. A candidate, if found ineligible for the post will not be permitted to appear for the interview and will not be reimbursed by any fare.
- XVII. **Bank reserves the Right to cancel the recruitment process entirely or for any particular post at any stage without specifying any reasons thereof.**
- XVIII. **At the time of interview, the candidate will be required to provide details regarding criminal cases pending against him/her, if any. The Bank may also conduct independent verification, inter alia, including verification of Police Records, etc. The Bank reserves the right to deny the engagement depending upon such disclosure and/or independent verification.**

For any query, please write to us through link "CONTACT US/ Post Your Query" which is available on Bank's website (<https://sbi.bank.in/web/careers>)

The Bank is not liable for printing errors, if any.

HOW TO APPLY

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